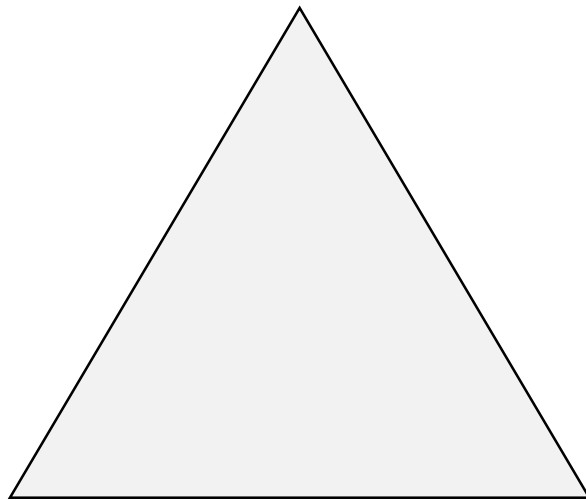


Worksheet For Online Seminar

The Profitable Practice Gameplan: How To Plan Your Year To Get More Clients And Increase Profits Without Working More Hours

1. The 3 Limiting Factors that could be holding my practice back from getting more clients and increasing profits or keeping me working too many hours:



Most Significant Limiting Factor + Impact



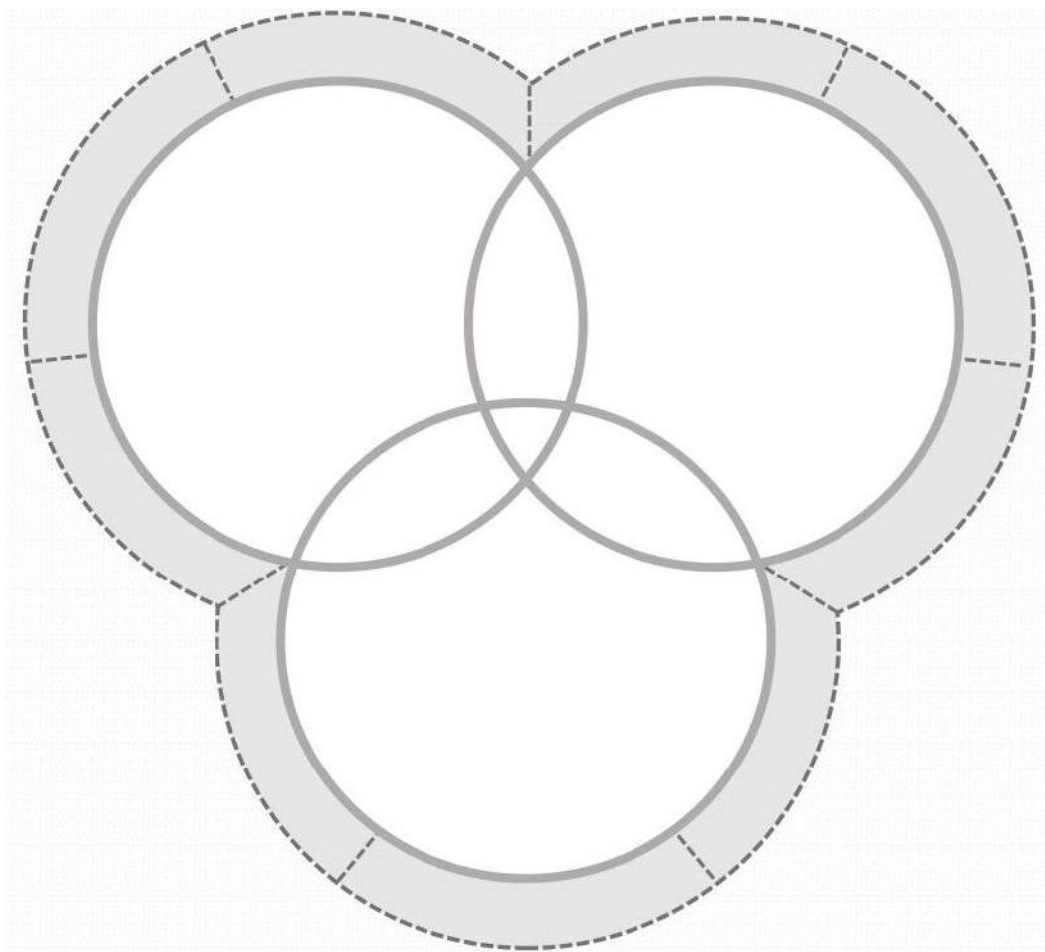
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2. The 3 Essential Elements of a Profitable Practice which will overcome these limiting factors:



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3. Using the Traffic Light Accelerator Tool, I would rate the three 3 Elements of my Practice as follows:



4. The Secret to a Successful Gameplan is:

S _____

E _____

C _____

R _____

E _____

T _____



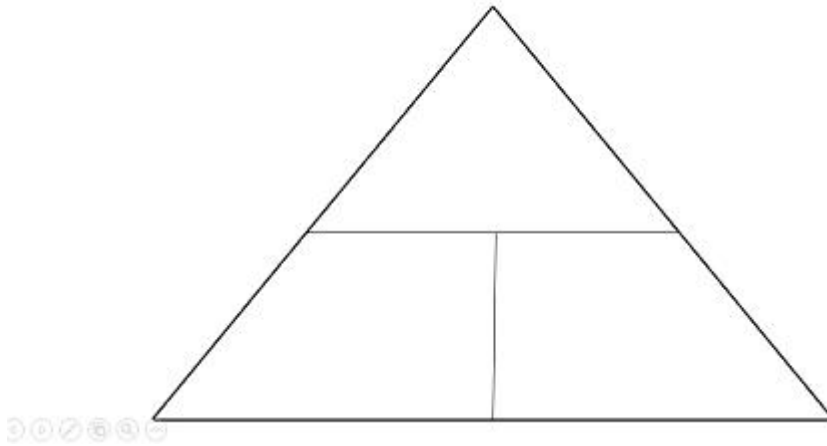
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5. The Building Blocks of a Successful Profitable Practice Gameplan are:



6. The 3 Essential Steps to Creating a Profitable Practice Gameplan:

1. Set the right **G** _____
(which means they should be A _____, R _____ and S _____)

2. Identify my **C** _____
BUT I need to get the right D _____

3. Identify the **S** _____
BUT I need the right P _____



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7. The resources I need for my Gameplan are: _____

8. Next Steps

1. _____
2. _____
3. _____

NOTES



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