

**Protect Your Law Firm From
The Economic Impact Of Inflation and Wage Increases
And Still Generate The Fee Income And Profits You Deserve**

Workbook



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NOTES

Grid area for notes.



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THE FUTURE



NOW

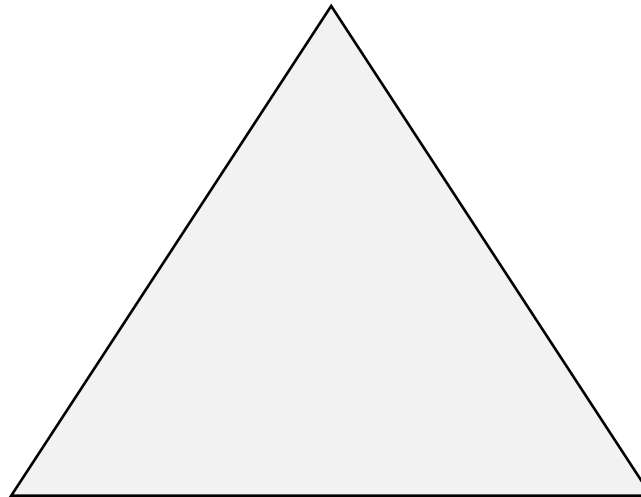


3 YRS



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THE SOLUTION: INFLATION PROTECTION FORMULA



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3 KEY PRINCIPLES FOR PROECTION PLANNING

Principle	Notes
1. PROTECT (a) Clients (b) Finances (c) Team	
What do you most need to protect right now?	



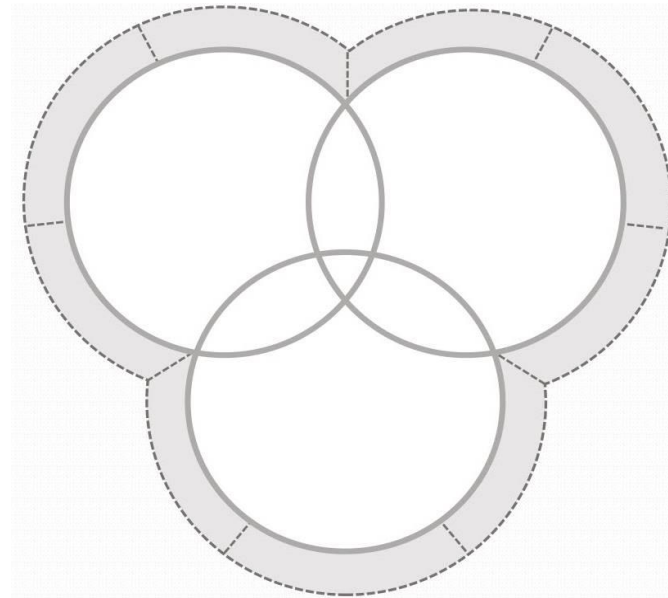
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2. PIVOT

(a) Attract

(b) Convert

(c) Maximise



Top 3 Pivot Priorities


1/

2/

3/



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Principle	Notes																		
<p>3. PLAN</p> <p>(a) Assess (Profitable Practice Scale)</p> <p>(b) Prioritise (Traffic Light Tool)</p> <p>(c) Implement (Profitable Practice Accelerators)</p>	<div data-bbox="546 323 1064 730" style="border: 1px solid gray; padding: 5px; margin-bottom: 20px;"> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th style="color: blue;">CLIENT WORK FLOW</th> <th style="color: blue;">PROFITABLE PRACTICE SCALE</th> <th style="color: blue;">PROFITS</th> </tr> </thead> <tbody> <tr> <td style="color: green;">On demand</td> <td style="color: green;">SCALE</td> <td style="color: green;">Financially Free</td> </tr> <tr> <td style="color: green;">Feast</td> <td style="color: green;">SUCCESS</td> <td style="color: green;">Breaking Free</td> </tr> <tr> <td style="color: orange;">Consistent</td> <td style="color: orange;">STABILITY</td> <td style="color: orange;">Breaking Even</td> </tr> <tr> <td style="color: red;">Occasional</td> <td style="color: red;">SURVIVAL</td> <td style="color: red;">Breaking Point</td> </tr> <tr> <td style="color: red;">Famine</td> <td style="color: red;">STRUGGLE</td> <td style="color: red;">Broke</td> </tr> </tbody> </table> </div> <div data-bbox="557 778 775 1090" style="text-align: center; margin-bottom: 20px;">  </div> <div data-bbox="539 1193 1496 1225"> <p>Which Accelerators do you need most to move up the Profitable Practice Scale?</p> </div> <div style="margin-top: 20px;"> <p>Current position on the scale: _____</p> <p>Where I want to be in 12 months: _____</p> </div>	CLIENT WORK FLOW	PROFITABLE PRACTICE SCALE	PROFITS	On demand	SCALE	Financially Free	Feast	SUCCESS	Breaking Free	Consistent	STABILITY	Breaking Even	Occasional	SURVIVAL	Breaking Point	Famine	STRUGGLE	Broke
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NEXT STEPS

Step	Notes
1.	
2.	
3.	



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